

## **Campus Recruiter (Austin, TX)**

### **Changing the Way the World Views the Beauty and Barber Industry**

#### **Who We Are**

Academy of Hair Design started in 1995 with the goal of providing vocational training to the vibrant beauty and barber industry. At the Academy of Hair Design, we promote a student-focused approach at every level. We transform students into industry leaders who have the diverse skills needed to be successful in their careers and in life. Many people on our team have backgrounds in other industries and have come to love how we equip and empower the whole person to identify their purpose and passion to succeed. If you have a desire to be part of a fast-paced, dynamic company that emphasizes personal and professional growth, we might be a good fit for you.

#### **We are Driven by These Core Values**

- **Love** – Love, the ultimate facilitator, empowers and encourages the growth of all our core values.
- **Transformation** – While change is important, we are committed to a deep, unprecedented, long-lasting transformation.
- **Excellence** – We deliver the best education and produce professionals to succeed in the industry.
- **Fun** – Smiles, laughter, and joy in everything we do.

#### **Does the Following Describe You?**

- Results driven personality with an unparalleled work ethic
- Detail and process oriented with exceptional follow through
- A relentless passion for client and company success
- Humble, Hungry, Smart
- Effective time management

#### **Who We Want**

Our ideal Campus Recruiter is an enthusiastic, goal-driven, people person that is passionate about helping students build a career in the beauty and barbering industry. You are eager to work for and be part of a fast-paced, dynamic company that emphasizes personal and professional growth. As an ideal candidate, you will realize the importance of upholding and honoring our Core Values, Mission, Vision, and Objectives.

## **What You Will Do**

As a Campus Recruiter, you are responsible for welcoming each new potential student and treating them like family to provide an exceptional tour and enrollment experience. Your main objective will be building relationships with prospective students through daily lead calling, while positively representing Academy of Hair Design's brand. You will actively solicit and recruit new students through community events, career fairs and high school visits.

## **Qualifications**

### **Required:**

- 3+ years of effective sales experience
- Database Management
- Effective oral and written communication skills
- High School diploma or equivalent

### **Preferred**

- Some college
- Previous phone sales experience
- Social Media experience
- Customer service experience
- Fun personality

## **What You Can Expect**

- Exciting everchanging Industry
- Engaging fun interactive environment
- The Joy of introducing a New Career to someone that could change their lives
- Being a part of a "TEAM" that is committed to Love, Kindness, and Cooperation
- Community Involvement (Career Fairs, Community serving, Neighborhood events)
- Growing Company that can provide opportunity for upward mobility

If being part of a winning team where you can directly see the impact of your talent and effort is appealing to you, we encourage you to apply.

## **How to Apply**

Please send a copy of your resume and include a brief cover letter or email explaining who you are and why you believe you are the best choice for this position. [linda@aohd.com](mailto:linda@aohd.com)